

November 2012:

Alex came from Mexico not speaking any English. Three years later, at 20 years of age, Alex joined Melaleuca. He took 6 months to reach Senior Director, and 21 months to reach Executive Director. In Alex's 4 years with Melaleuca, at age 24, he has earned over \$795,000, has over 27 personal directors, is an Executive Director 6 and for the month of November 2012, his check (for work done in October) was **\$72,776!!!** (see below)

July 6, 2012:

A Better Future: Alex Reynoso



Alex Reynoso doesn't worry about the future anymore. Melaleuca has transformed his finances, his dreams and his vision. Through his flourishing [Melaleuca business](#), he's laid a foundation that he knows will reward him throughout his life.

Alex Reynoso was tired of eating from the dollar menu. He didn't have enough money to make ends meet, much less pay off his \$10,000 [student loan](#). A new semester had just started and Alex had a decision to make: ask for a \$15,000 loan to continue studying, or leave school to devote himself to the Melaleuca business he had just started.

"I decided to put all my faith in Melaleuca and make it work," Alex says. "I gave it my best effort. I didn't know what lay down the road, but I knew there was a better future for me—a future without so much stress and debt."

Learning from the best

As he started building his Melaleuca business, Alex took advantage of every learning opportunity, and he developed attributes that not only transformed his business, but also other aspects of his life.

"When I started, I didn't know how to approach strangers, I was shy, I had no contacts and I'd never sold anything," he says. "But I went to every single event and training, and I learned from the best. When you start something new, you're never an expert. But as you keep learning, you start to see results."

After a few months, Alex was earning checks for \$5,125 and then \$8,630 per month, and he knew Melaleuca could help him prepare for the future—a future that, though distant, would come sooner or later.

“Whenever I see 75-year-old greeters at the door of the grocery store, I say to myself, ‘I don’t want that for my retirement years,’” he says. “My goal is to keep growing my [residual income](#) so I can have peace of mind by the time I want to retire.”

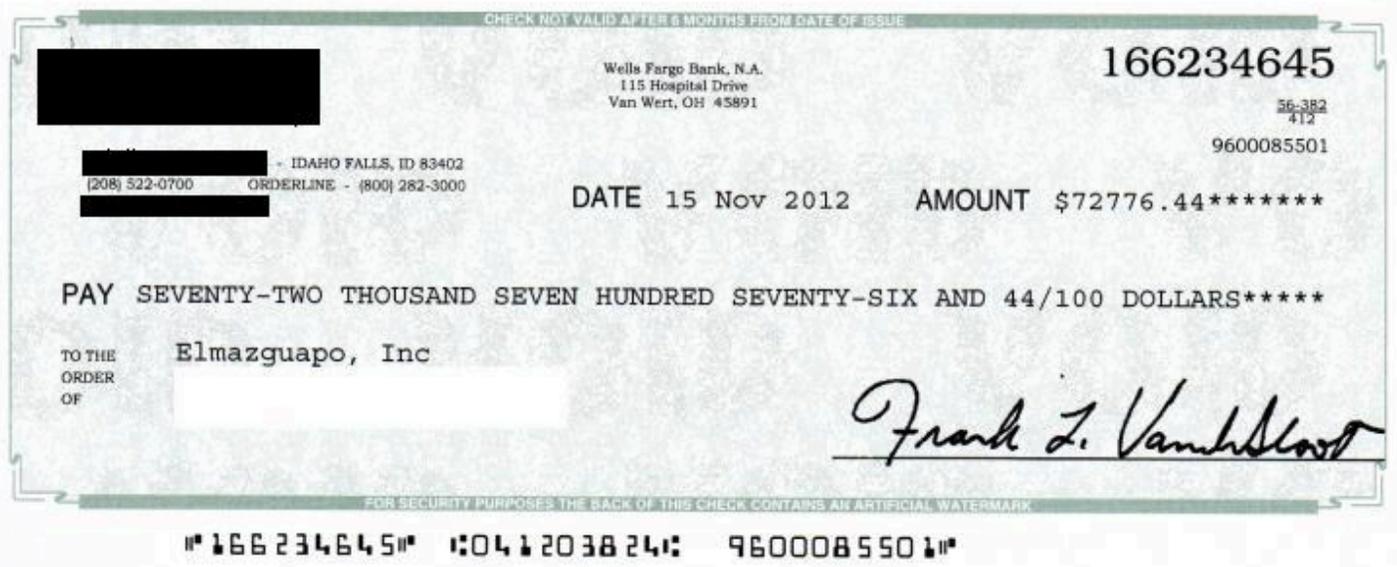
Solid retirement

“About a year ago, I shifted my vision,” Alex says. “Instead of thinking only about myself, I really started to focus on [helping others](#). As a result, my business exploded—it started to grow more and more.”

Certainly, during the last 12 months, Alex’s business has advanced like never before: he developed 26 personal Directors, four Senior Directors and one Executive Director. Consequently, he’s earned \$334,311 with Melaleuca in that time, an average of \$27,859 per month—not bad for a 23-year-old!

“I still earn money from the purchases of customers I enrolled over three and a half years ago who keep shopping every month,” Alex says. “There’s no other business out there that creates real residual income and helps you secure a solid [retirement](#) like Melaleuca. I’m certain Melaleuca will be around for many, many years. As I work to increase my residual income—which was \$12,144 last month—I think my retirement will be great.”

**Who would think that a 24 year old college drop out would have after 4 years of working this business an MBA? Massive Bank Account :)
In fact, this month I actually went on vacation to Hawaii for 10 days.. so I only worked for about 14 days that month and still made over 4,500 dollars a day?? Just in Melaleuca.
Go after your dreams. Never quit :)**



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